

**BINGHAMTON LOCAL DEVELOPMENT CORPORATION
REGULAR MEETING MINUTES
THURSDAY, MAY 26, 2016**

| ATTENDANCE | | | | | | | | | | | | |
|-------------------|------|------|------|------|------|------|------|------|------|-------|-------|-------|
| Directors | 1/28 | 2/25 | 3/24 | 4/28 | 5/26 | 6/23 | 7/28 | 8/25 | 9/22 | 10/27 | 11/17 | 12/15 |
| David , Rich | P | P | P | EX | P | | | | | | | |
| Frank, Kenneth | EX | P | P | P | P | | | | | | | |
| Jacyna, Mary | P | P | P | P | P | | | | | | | |
| Papastrat, Chris | P | P | P | P | P | | | | | | | |
| Sall , Ron | P | P | P | P | P | | | | | | | |
| Shager, Chuck | P | P | P | P | P | | | | | | | |
| Saraceno, John | P | P | P | EX | P | | | | | | | |
| Smith, Art | P | P | P | P | P | | | | | | | |
| Stromhaug, Per | EX | P | P | EX | EX | | | | | | | |
| Berling, Juliet | EX | P | P | P | EX | | | | | | | |
| Berg, Bill | P | P | P | NA | NA | NA |
| | | | | | | | | | | | | |
| Staff | | | | | | | | | | | | |
| Robert Murphy | P | P | P | P | P | | | | | | | |
| Joel Boyd | P | P | P | P | P | | | | | | | |
| Lesley Cornwall | P | P | P | P | P | | | | | | | |

President John Saraceno called the meeting to order at 9:04 AM.

APPROVAL OF THE MINUTES OF THE APRIL 28, 2016 REGULAR MEETING

R. Sall moved, seconded by A. Smith to approve the minutes of the April 28, 2016 regular meeting as presented. The Directors voted unanimously in favor and the motion carried.

APPROVAL OF THE MINUTES OF THE MAY 9, 2016 SPECIAL MEETING

R. Sall moved, seconded by M. Jacyna to approve the minutes of the May 9, 2016 special meeting as presented. The Directors voted unanimously in favor and the motion carried.

PRESENTATION OF THE APRIL 2016 FINANCIAL REPORT

L. Cornwall presented the April 2016 financial report. The Directors accepted the financial report. R. Murphy discussed that he had encountered Mary Fish, the owner of On The Roxx, at an event and talked to her about the money owed. R. Murphy said that he is asking her to sign a Confession of Judgment and a stick to a payment plan. R. Murphy also discussed that

Mountain Fresh is now with the Corporation Counsel's office and they owe over \$20,000. K. Frank explained that they have received the official notice of default and the deadline is Friday the 3rd of June. They are behind on their taxes which is also a default of the loan. R. Murphy stated that the office is looking into doing automatic withdrawals.

OLD BUSINESS:

UPDATE ON BUSINESS VISITATIONS

R. Murphy discussed the ongoing business visitation program. The office visited Chianis and Anderson, and is also working with CMP. Most of the businesses were happy to see that the office is visiting as they have not been contacted by the department for a very long time.

UPDATE ON 435 STATE STREET

K. Frank discussed that the Board of Contract and Supply received about a dozen bids ranging from \$10,000 to \$50,000 to do the Phase II Environmental Assessment. J. Saraceno recused himself from the discussion and K. Frank motioned that Vice President Art Smith is to execute an agreement with the bidder that is recommended by the City Engineer and Executive Director. C. Papastrat seconded the motion. The Directors voted unanimously in favor and the motion carried.

MAYOR'S REMARKS:

The Mayor discussed the ongoing CFA applications and that the City is working on several City applications and is advocating for other private applications. The City is focusing on downtown with vacant buildings and facades while also working to support housing projects for downtown and other parts of the City.

The Small Business competition winner was named yesterday. Next Wave Motors was the winner of the BLDC's \$5,000 cash prize and ancillary services, partnering with SUNY Broome Community College. Their project is electronic conversion kits for motorcycles. They are working with the previous winner, Freshy Sites, for their website development so we are seeing a synergy between the winners.

One of the major issues that we continue to have is the parking downtown. The contract to demolish the Collier Street ramp was awarded yesterday. The best case scenario is that the demolition will begin in 30 to 60 days. There are plans for a temporary surface lot with 70-75 spots. The long term plan is to redevelop that parcel into some sort of mixed use project similar

to what we are seeing at 7 Hawley Street that incorporates some sort of housing, commercial retail, parking or some combination of one or more of those elements.

On the City side there is a very busy summer season with regard to infrastructure. In 2016 we are doing approximately 15 miles of street across the city including downtown. There are also multiple bridge and gateway projects moving forward this year.

The South Washington Street project began last week and is a 2.1 million dollar project with 80% funded by the State of New York. It is a pedestrian walkway which is getting repainted and structurally repaired. This bridge had suffered from damage during the flood.

The Front St. Gateway project is going to start at the end of the construction season however the bulk of the work will not begin until the next construction season. Riverside Drive had the final coat of asphalt done.

The old Public Works facility on the Brandywine will occur in June and there are about 20 residential demolitions that will be occurring in June or July. We are focusing on blight clusters. For example there are 3 houses in a row on Valley Street that we are demolishing. There are 4 on Mygatt Street 2 on one side of the street and two directly across from them. The City is also focusing more on burned out properties that are scattered across the City. Two of them are on Park Avenue.

There is now a police officer that is working downtown and we are addressing the panhandling that has increased over the past couple of months.

EXECUTIVE DIRECTOR'S REMARKS:

There is a 76 West Business Plan competition with a \$1 million prize. There were 24 companies in the competition and he spent time with some of them showing them space downtown for them to hopefully locate.

There being no further business to come before the BLDC Board of Directors, R. Sall moved, seconded by C. Papastrat, to adjourn. The members voted and the motion carried unanimously. The meeting adjourned at 9:38 AM.



Ron Sall, Secretary
Binghamton Local Development Corporation